

# The Graham Group

A LEGACY OF RELATIONSHIP INVESTING

## About Us

### **Evolving From an Operational Legacy to Private Capital Investment Management**

Launched from a modest start in a farmhouse basement, the <u>Graham Group</u> today has evolved into seven independent investment firms with dozens of operating businesses.

Our investment firms share in the common legacy of entrepreneur Don Graham, an engineer who built and ran several global manufacturing businesses.



## About Us

The third-party capital we manage is principally institutional capital of leading university endowments, charitable foundations, public pension funds, and other financial institutions.

As we have grown, we have evolved from the manufacturing platform Don Graham built in packaging, building materials, and machinery into an investment management group with extensive operational expertise to offer to our portfolio companies.

#### **Controlling or substantial direct interests in 35+ operating businesses**







Software



Healthcare



Education





More...

Sports



### History

The origins of the Graham Group date back to 1960, when Don Graham founded a design engineering firm. Today, the advanced manufacturing and industrial technology businesses which spawned from Don's engineering firm boast over 90 locations around the world and generate several billion dollars in revenue annually.

That entrepreneurial tradition has continued as Graham has expanded into the investment management business with multiple independent Graham businesses now managing third party institutional capital alongside of internal funds, deploying a variety of private capital strategies.

### **Legacy Operating Businesses**







Graham Architectural is a leading North American manufacturer of architectural windows designed for energy conservation with a historic preservation focus for commercial buildings, schools, colleges and universities, hotels, hospitals, and high-rise condominiums sold through a network of dealer/installers. Graham Packaging

Graham Packaging is the world's leading custom rigid plastic container manufacturer, and the world's first bottle-to-bottle recycler of plastic containers, serving a wide range of global consumer packaged goods companies in the automotive, household chemical, and food & beverage markets.

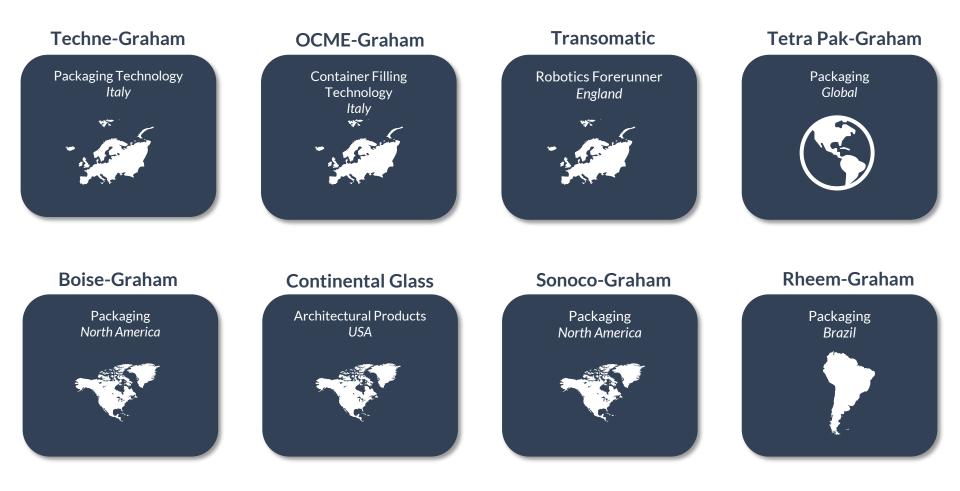
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## Legacy Operating Businesses

### **Key Operational Joint Ventures**



## **Investment Entities | Today**

### **Partnering with Entrepreneurs**

As The Graham Group has grown, we have evolved from the entrepreneurial advanced manufacturing platform Don built in packaging, building materials, and machinery technology into a diversified investment management platform with extensive operational expertise and resources.



A hallmark of Graham is that we offer our operational resources to our investment partners and bring an experienced understanding of the passion and work it takes to create a successful operating business.

## **Investment Entities | Today**



**Graham Partners** 



Graham Capital

**Frontline Healthcare Partners** 

**GRAHAM** Software Development

Graham Software Development

Inverness Graham



**Striker Partners** 

# GCI

Graham Capital Investments

## **Investment Entities | Today**

### **Current Investment Entities**

#### **Graham Capital**

<u>Graham Capital (also known as GCC) is the internal</u> investment office for The Graham Group.

#### **Graham Partners**

<u>Graham Partners</u> is a private investment firm investing in advanced manufacturing and industrial technology, both buyouts and growth equity.

#### **Striker Partners**

<u>Striker Partners</u> is a private investment firm investing in sports, media and entertainment businesses, and in lower middle market services companies in selected other industry niches.

#### **Frontline Healthcare Partners**

<u>Frontline Healthcare Partners</u> is a private investment firm providing growth capital to companies in the distributed healthcare service business in the USA.

#### **Inverness Graham**

<u>Inverness Graham</u> is a private investment firm acquiring high growth, innovative manufacturing, technology and services and software companies.

#### **Graham Software Development**

<u>Graham Software Development</u> makes growth equity investments, venture stage investments, and buyouts in electronic gaming, education, and other sectors.

#### GCI

<u>Graham Capital Investments (GCI) is a private</u> investment firm making direct equity co-investments with independent sponsors and small general partners in existing portfolio companies & continuation vehicles.

## **Philanthropic Activities**

### **Social Impact**

The Grahams have founded and currently manage several philanthropic entities with an emphasis upon education, culture, history, the arts, sustainability, and athletics. Several of these entities sponsor programs purposed with providing educational, artistic and athletic opportunities for under resourced communities, as well as for individuals seeking to perform or compete at the collegiate, world-class, or professional levels.





## **Philanthropic Activities**

### **Supporting Our Communities**

Support from the Graham entities includes the provision of scholarship programs in schools and colleges, The Graham Sustainability Institute at the University of Michigan, as well as the development of programming in community centers, clubs, associations, camps, and other organizations which encourage creativity, character development, personal initiative and discipline.

## **Philanthropic Activities | Today**

#### The Graham Foundation

A charitable foundation supporting philanthropic initiatives in education, culture, history, the arts, architecture, sustainability, and athletics.

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#### The Graham Sustainability Institute | University of Michigan

A collaborative partnership of schools, colleges and units across the University of Michigan established to mobilize the expertise and passion of scholars, partners, and decisionmakers to work together and bring world-class research to real-world sustainability challenges.

YSC Academy

A Graham-funded private school for students from 6th through 12th grade who are elite soccer players, headed to the professional or collegiate ranks, with over 95% of the student body on scholarship.

Y S C

Silverback Educational Foundation for the Arts, Dance & Athletics

A charitable foundation dedicated to supporting the arts, dance, and athletics, providing opportunities both for underprivileged youth and individuals seeking to perform or compete at the collegiate, world-class, or professional level. Charity for the Arts, Sports & Education

A public charity established to uplift under-resourced communities and other environments, supporting young people and adults who wish to learn and benefit from philanthropic programs offered in education, the arts, and sports.

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